POWSZECHNY ZAKŁAD UBEZPIECZEŃ SPÓŁKA AKCYJNA organizational structure

President of the Board

Members of the Board



- legal consulting
- PZU Group strategy
- project management and M&A
- corporate security
- marketing
- direct sales
- · sales support · sales analysis

Corporate Management Department:

- corporate management
- PZU Group corporate governance relations and corporate
- communication
- sponsorship
- prevention **HR Department:**
- HR
- HR operations

Individual and SME Insurance **Product Department:**

 management of individual and SME insurance products and insurance programs (offer management, actuarial tariff, underwriting, analysis)

Exclusive Sales Department:

· exclusive sales and sales network management

Multiagency and Brokerage Sales Department:

 multiagency and brokerage sales and sales network management

Group Network Department:

- branch network management and development
- **Insurance Operations Department:** insurance operations
- after-sales customer service
- **Administration and Logistics**

- Department:
- administration
- · real estate purchase
- IT Department:
- · IT strategy and project
- management IT architecture and infrastructure management
- management and development of IT systems
- IT support
- cybersecurity

reinsurance

Corporate Client Department:

- · corporate sales management corporate product management (offer management, underwriting and risk assessment, analysis) financial risk insurance
- · corporate business strategy and development
- corporate business service

Dealer Programs Department:

 dealer programs and sales network management

· customer experience management innovations and AI

Cooperation with Banks and Strategic Partner Department:

- bancassurance (management of product and sales, actuarial tariff, analysis) assurbanking
- coordination and supervision of
- cooperation with PZU Group banks · strategic partnerships and new businesses

Customer and Digital Services

Department:

- CRM
- · management of digital processes and services

Health Insurance Department: health insurance management

- analysis and sales support
- after-sale service

actuarial

Investment Department:

- assets allocation macroeconomic analysis
- alternative investments
- · real estate investments

treasury Financial Department:

- information management
- planning and controlling
- tax policy
- accounting
- insurance accounting internal operations

- debt collection
- · counteracting insurance crime

Claims and Benefits Service

- and Remote Channels Department: claims and benefits service
- assistance
- remote customer service



- compliance
- AML in PZU Group

