## POWSZECHNY ZAKŁAD UBEZPIECZEŃ NA ŻYCIE SPÓŁKA AKCYJNA organizational structure

## President of the Board

## Members of the Board

 internal audit internal control compliance AML legal consulting PZU Group strategy project management and M&A innovations corporate security administration real estate purchase marketing reinsurance sustainable development customer experience management corporate business development sales support sales analysis · debt collection **Corporate Management Department:**  corporate management PZU Group corporate governance corporate communication sponsorship prevention HR Department: HR management HR operations **Customer and Digital Services Department:**  CRM management of processes and services digitalization Claims and Benefits Service and Remote Channels Department: benefits service assistance · remote customer service Insurance Operations Department: insurance operations after-sales customer service **Exclusive Sales Department:** · exclusive sales and sales network management Multiagency and Brokerage Sales Department: · multiagency and brokerage sales and sales network Corporate Sales Department: • management of group insurance sales and sales network Cooperation with Banks and Strategic Partners Department: bancassurance

(management of product and sales, actuarial tariff, analysis)

management of sales of investment and savings products

strategic partnerships and new businesses

 management of investment and savings products (management of offer, actuarial tariff)

assurbanking

management of individual and SME products (development of the product offer, actuarial tariff, underwriting) direct sales

sales support

product and sales analysis

**Group Network Department:** 

 management and development of branch network

Individual and SME Sales Department: management and development of agency

sales network

IT Department:

 IT strategy and project management

 IT architecture and infrastructure management

 management and development of IT systems

IT support

cybersecurity

actuarial

**Investment Department:** 

assets allocation

· macroeconomic analysis alternative investments

real estate investments

treasury

Financial Department:

information management

planning and controlling

tax policy

accounting

 insurance accounting internal operations

Health Insurance Department:

after-sale service

· health insurance management

analysis and sales support

risk management

 management of corporate products (development of the product offer, actuarial tariff, underwriting)

Corporate Sales Department:

 management of group insurance sales and sales network