

## **PZU SA Management Board Report**

on representation expenditures and  
expenditures for legal, marketing,  
public relations and public  
communication services and  
management consulting services for  
2021



Powszechny Zakład Ubezpieczeń Spółka Akcyjna presents below a breakdown of expenditures incurred in 2021:

EXPENDITURES	2021 [in PLN million]
<b>REPRESENTATION EXPENDITURES</b> including the costs of sales support pertaining to the brokerage and agency network, meetings with business partners, shareholders;	0.61
<b>LEGAL SERVICES</b> including in key M&A projects;	3.16
<b>MARKETING SERVICES</b> including costs of advertising in the media, CSR, promotion of the PZU brand marketing research, gimmicks and sponsoring;	48.95
<b>PR AND COMMUNICATION SERVICES</b> including costs of the PZU Group media communication strategy, organizing press conferences and publication of results;	4.38
<b>CONSULTING SERVICES RELATED TO MANAGEMENT</b> including transaction, strategy and tax consulting, audits and services of the statutory auditor.	11.37

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This Management Board Report comprises 3 consecutively numbered pages.

*Signatures of PZU SA  
Management Board  
Members*

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Beata Kozłowska-Chyła - President of the Management Board

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Ernest Bejda – Management Board Member

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Małgorzata Sadurska – Management Board Member

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Małgorzata Kot – Management Board Member

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Tomasz Kulik – Management Board Member

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Krzysztof Kozłowski – Management Board Member

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Maciej Rapkiewicz – Management Board Member