Value creation model



Capital (2021)

Financial



- PLN 402.1 billion assets
- 40,0 mld zł equity
- 6,3 mld zł subordinated bonds
- 35,1 mld zł assets under management for third party clients (KPI strategy)

Intellectual



- PLN 137 million expenditures for project activity
- 6 number of innovation centers
- 80 thou. number of satisfaction interviews with customers
- > 1,000 number of start-ups analyzed by PZU LAB

Human



- 38,666 number of full time equivalents (PZU and PZU Życie)
- 25.2 average number of training hours per employee (PZU and PZU Życie)
- 57% percent of employees working remotely (PZU and PZU Życie)
- 1,000 number of employees affected by OHS training (PZU and PZU Życie)

Social and relationship-



- 900 number of volunteers (PZU and PZU Życie)
- PLN 47.2 million– funds allocated to prevention activities (PZU and PZU Życie)
- PLN 24.6 million funds allocated to sponsoring activities (PZU and PZU Życie)
- PLN 20.7 million funds transferred to the PZU Foundation

Infrastructure



- 1,659 number of branches of PZU (409), Pekao (650), Alior Bank (600)
- 9.7 thous. number of tied agents (PZU and PZU Życie) • 130 - number of PZU Zdrowie's own centers
- 2 200 number of cooperating medical centers

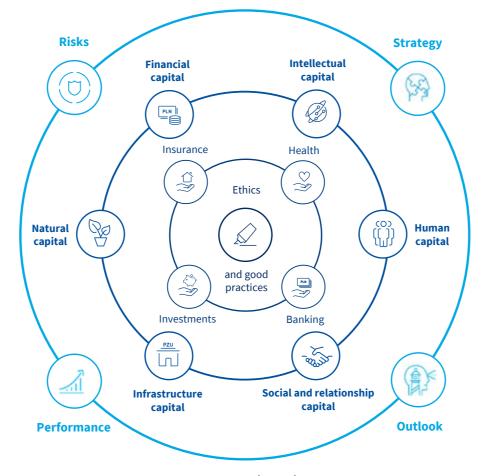
Natural



- 377,999 [GJ] consumption of energy from non-renewable fuels
- 918,429 [GJ] consumption of purchased energy
- 116,988 [GJ] consumption of energy from non-renewable fuels (PZU and PZU Życie)
- 133,196 [GJ] –consumption of purchased energy (PZU and PZU Życie), of which 49,093 [GJ]

Operational model

The PZU Group leverages its tangible and intangible resources to create value for its shareholders, clients, employees and agents, and exert an influence on the Polish economy and its sectors. The PZU Group effectively utilizes the magnitude of its operations, innovation (products, administration, services), more than 200 years of experience and familiarity with clients' needs: today and tomorrow



Capital performance (2021)

Financial



- PLN 25.1 billion gross written premium (KPI strategy)
- PLN 10.2 billion investment income
- PLN 7.5 billion operating profit
- PLN 3.34 billion net profit for shareholders of the parent company (PZU) (KPI strategy)

Intellectual



- PLN >3.3 billion value of the PZU brand
- >2.5 million number of users of the MojePZU sales and service platform
- 74.9 thous. number of active users of inPZU
- 97.9% ratio of timely complaint handling up to 30 days (PZU and PZU Życie)

Human



- 48% employee engagement index (PZU and PZU Życie)
- 690 number of new employees (in FTEs for PZU and PZU Życie)
- 10.2% employee attrition ratio (PZU and PZU Życie)
- 96% women to men average base salary ratio (PZU and PZU Życie)

Social and relationship-



- 99% recognition of the PZU brand (supported)
- 39,423 number of beneficiaries of the PZU Foundation
- 97 number of proprietary volunteerism projects of PZU Foundation employees
- 58 number of local projects in the area of health protection and safety improvement under the "Helping is Power" campaign

Infrastructure



- #1 position on the property insurance market (PZU SA
- #1 position on the life insurance market (PZU Życie)
- #3 position in terms of revenue in the health area
- #3 position in terms of assets under management (TFI PZU)

Natural



- 20.1% reduction of Scope 1 eCO2 emissions vs. base year (2018)
- 39.6% reduction of Scope 2 (market-based) eCO2 emissions vs. base year (2018)
- 56.9% reduction of Scope 1 and 2 (market-based) eCO2 emissions vs. base year (2018) for PZU
- 17 thous. tons (2020) CO2 emissions offset by purchasing
- "Carbon Dioxide Units" offered by State Forests.

Impact (2021)

Clients

The PZU Group has approx. 22 million clients, of which 16 million insurance clients. PZU Group companies have relations with approx. 80% of households in Poland. Through claims paid out and loans granted, PZU helps families and businesses maintain financial stability.



- 14,2 mld zł wypłacone odszkodowania i
- •>2 bn zł wartość ubezpieczonego majatku od szkód spowodowanych żywiołami
- 215 mld zł należności z tytułu kredytów

Employees

The PZU Group has 40.7 thousand employees. Out of that number, PZU SA and PZU Życie employ 10.2 thousand, Pekao Group 14.9 thousand, Alior Group 7.5 thousand. As one of the largest employers in Poland, it places special emphasis on the friendly work environment, health and well-being of employees, strengthening their skills and offering a broad range of training and development opportunities



- PLN 5.6 billion remuneration
- PLN 82 million PPE/PPK contributions PLN 7 million = 7FSS (the net profit amount allocated to the Company Social Benefit Fund)







PZU has shareholders in more than 50 countries. It is one of the largest Polish companies listed on the Warsaw Stock Exchange Ever since its debut on the WSE in 2010, more than PLN 25.5 billion was allocated to dividend payments



- PLN 3.5 dividend per 1 share
- 10.8% dividend yield
- 20.1% total (annual) shareholder return (TSR) for PZU shares

Central administration

- PLN 1.5 billion income tax paid
- PLN 1.3 billion levy on financial institutions • PLN 96.7 billion – State Treasury bonds

Local communities







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Climate and environment













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